

## LS Retail Partners Team Up with eMazzanti

As a 2015 Global Microsoft ISV of the Year, LS Retail depends on strategic partners to deliver complete omni-channel software solutions for every segment of the industry. Several LS Retail partners count on eMazzanti Technologies to deliver seamless infrastructure and cloud services, key components of their Microsoft Dynamics offerings.

## UXC Edipse – It's All About Collaboration and Trust

Ivan Cole, CTO, Chief Strategist, Retail Industry and Cloud Solutions

LS Retail/Microsoft Dynamics AX for Retail VAR eMazzanti Partner since 2012. For: Infrastructure, Devices, Azure Cloud Services

UXC Eclipse relies heavily on eMazzanti Technologies for infrastructure and cloud services to deliver complete POS and back-office solutions. "We need eMazzanti to help clients connect to Azure in the most seamless way," related Cole. "Recently, they helped us meet critical deadlines on an all Azure, in-the-cloud install.





"Throughout the sales cycle, Carl makes his team an extension of our team. We trust that they will care well for our customers and make the best recommendations for both the short and long-term.

"eMazzanti can not only design the infrastructure that gets you to the cloud or on premise, but also properly configure the devices and provide end-to-end support for the entire platform. Plus, they understand the software and how the applications should be optimized for performance.

"They are very fast to respond to both the pre-sales and support cases. There is never any finger pointing. It's about collaborating and getting the client issue resolved.

"We're always confident with eMazzanti working on our customer projects, so we can focus on application implementation and change management, the things that really matter to us to deliver the best solutions for our clients. When it comes to infrastructure, eMazzanti is our most trusted partner."

